



# Brother & sister on a cricket mission

### Michiel (36)

#### Political scientist

- $\rightarrow$  Former food journalist
- $\rightarrow$  Launched KRIKET in 2018, taking care of sales, prod dev and supply chain.

## Anneleen (33)

#### Social scientist

- ightarrow Vlerick Business School
- ightarrow Strategy Consultant (Accenture)
- → KRIKET Co-founder, taking care of marketing, e-commerce, prod dev.



# **Our journey**



## Muesli bars

- √ 15% protein
- ✓ Low in sugar✓ High in fibre











**Dates & Cashew** 



Chocolate & almonds





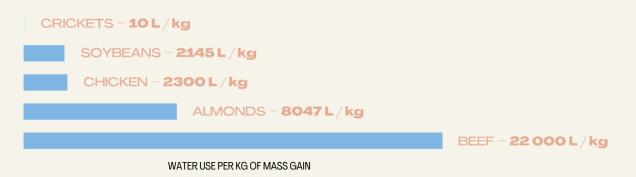






# Crickets are sustainable superstars...

### Wateruse



## Greenhouse gass emissions



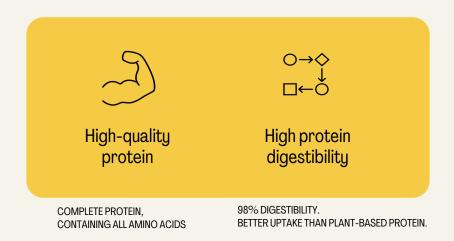


CO2 EQUIVALENT PER KG OF MASS GAIN

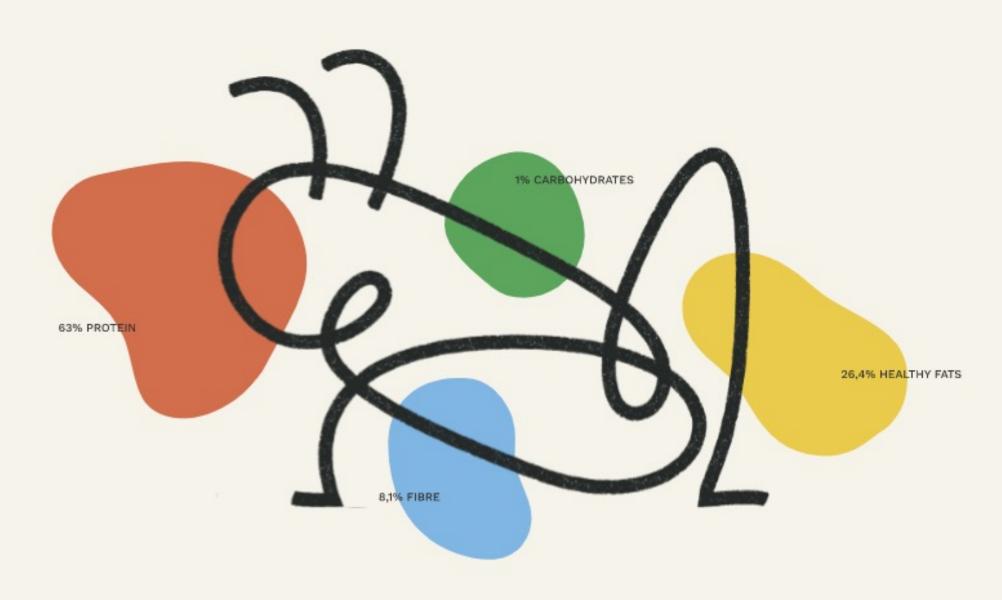
# ... and true protein bombs!



% PROTEIN CONTENT PER PROTEIN SOURCE



# They are low carb + high in healthy Omega-3 fats



# and there's sooo much more...



more protein than beef



2x more iron than spinach



7x more vitamin B12 than salmon



Source of dietary fibre chitin

# Official health claims - Cricket powder is high in...

Fibre Protein Omega-3 Calcium Manganese Iron Copper Zinc Vitamin B12 Phosphorus Potassium

## The bottom line

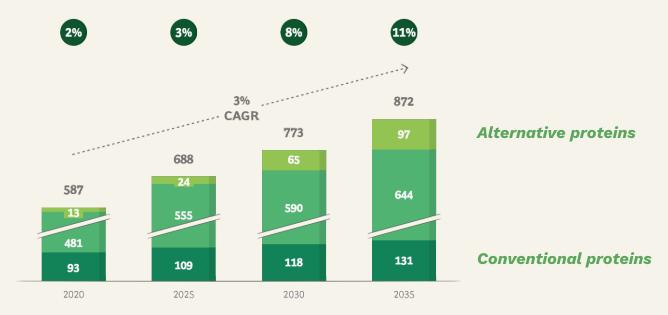
Beyond nutritional benefits of meat 🦫



Low climate impact of plants of

# The alternative protein market will grow at a much faster pace than the conventional one

Global consumption of protein products (% adoption rate, million metric tons, base-case scenario)



Sources: US Department of Agriculture; Euromonitor; UBS; ING; Good Food Institute; expert interviews; Blue Horizon and BCG analysis.

50%

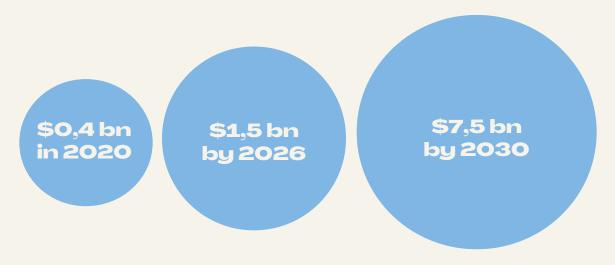
of experienced users increased their consumption during the pandemic, mainly because of health consciousness

**76%** 

of consumers are **familiar** with alternative proteins

# Let's tap into the potential

The edible insect market is forecasted to be worth...



Driven by an increasing consumer demand in the EU:

- In 2019, 9 million Europeans consumed insects.
- By 2030, this figure is forecasted to reach a total of **390** million consumers.



# Insect barometer 2021

34%

Have eaten insects before

75,8%

Are open to try it





# KRIKET is proudly B Corp!



**Certified** 

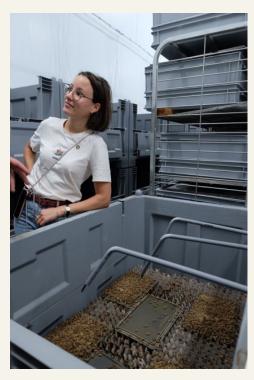


Corporation

This company meets the highest standards of social and environmental impact

# Our North star Pt. 1: 100% circular cricket farm in Bxl







Our own 100% circular cricket farm in the city centre with an education hub included

